

AlarmProtect[™] Specialist Security Services

-----Original Message-----

From: "Craig Hendry" <craig@alarmprotect.co.uk>

Date: Fri, 23 May 2008 13:11:08

To: "Paul Saunders - Risco Group UK"

Subject: Thanks!

Hi Paul,

I just wanted to drop you a quick line to say thanks for all the help and support you and the team have given us since we started our account! Although at the moment as we're growing, I appreciate we don't pass as much business your way as established firms might, however... (And I hope you pass this about)...

You possible have the best team base I've had the pleasure of working with yet. (See below)!

From your Master Yoda excited approach to your products it's difficult not to also be excited about the range you have. Especially with the way you seem to be able to make any of your products an ideal solution for our clients. It's refreshing to deal with someone who you can ask to leave the sales pitch to one side and just conduct business in a friendly and enjoyable way.

You've an excellent knowledge of your products and services and to date, I've been impressed with the way you represent your company, which tells me I have the right company to assist mine.

Selena in your sales team is a credit to you and follows everything with all the enthusiasm you carry also! It's refreshing not to feel sad about parting with money!!!

George at your trade counter, again, another credit to the company and I'd like to pass on thanks for helping us to get exactly what we wanted when we just turned up at his counter with no idea!

Thanks to Roy who did a cracking job of our training day and made it a pleasure to attend.

As for Glyn... He is the Rain Man of Technical and a genius by even the Google standards! Truly, Glyn is helpful, PATIENT and exceptionally bright. Even though we're using products that are brand new to us and methods which at first appear alien, he's helped and continues to help us in the direction we need to be.

I also add thanks for putting us in touch with a company following our discussions at Ifsec. It would probably surprise Glyn to know that he is also regarded highly with the companies we've spoken to and that we truly appreciate all the help we've received.

So on behalf of all at Alarm Protect, to all at Risco, a sincere thank you and we hope to continue this relationship.

Craig

Craig Hendry MA, PGDip(sec), PGCert(sec)
Managing Director

Alarm Protect
North Vale Mills
Bradford Road
Brighouse
West Yorkshire
HD6 4DJ

0800 321 3309
www.alarmprotect.co.uk <<http://www.alarmprotect.co.uk>>