



Creating Security Solutions  
With Care.

## RISCO Group's E-News January edition

*A word from our Sales Director,*

Well here we are, another year, another challenge. For those pessimists out there, this is great news. Life would be tedious if there were no challenges to keep us alert.

All businesses are now looking at reducing expenses and we recognise and understand one of your current aims is reducing the amount of time your engineer spends on site. To help you in this area we have finally introduced the Agility 2-way flexible wireless solution. In addition to allowing any combination of communication modules (IP, GSM/GPRS and fast PSTN that can be built within the main enclosure) Agility offers a wide range of safety, security and home automation accessories. In both one-way and two-way wireless formats, these can be combined in the same installation, making your installs fast and easy. The IP solutions are also integrated into Monitor Software Sentinel Plus.



I mentioned in my last E-news about RISCO University, this involves creating useful tools for you, our customer, to use.

The first type of this tool is the Agility online presentation for you to learn about this fantastic system and it's abilities online. [Click here](#) for the

Agility online presentation link.

The second is the FreecomGP online installation guide. It takes a couple of minutes to view and later when at the premises, installing, commissioning and signing over becomes a piece of cake. [Click here](#) to view FreecomGP online guide.

### **New Integrated Video Solution**

RISCO Group launches a new Integration Video Solution which is comprised of SynopSYS™ Security & Building Management Platform System integrated with a line of Net DVRs and offers real time video and event management for security guards.

The SynopSYS enables monitoring and controlling the various devices from a single location with a comprehensive real time event handling mechanism. Another advantage is



the possibility to integrate Access Control and Intrusion Systems together with the Net DVR solution providing the user with a complete security suite.

The Net DVR integrated into the SynopSYS solution, captures critical video continuously or in response system alarms, video windows can be configured to automatically pop-up upon predefined events as well as PTZ camera's pointing to view events. With SynopSYS a Security Guard obtains comprehensive information with visual display for efficient decision making, In addition, automatic actions can be defined upon a certain alarm, such locking all exits following an unauthorized entry. The Net DVR solution allows viewing recorded video or live situations locally or remotely over the network.

### **Plastic Accessory Housing**

Once again based on your feedback, RISCO Group is pleased to announce the release of a plastic accessory box for RISCO panels.

- Supports up to 2 RISCO panel accessories
- Wall and cover tamper protection
- Internal cable guides
- White ABS plastic
- Dimensions W192 x H150 x D59mm



### **Wireless Glassbreak detector**

RISCO Group is also pleased to announce that the wireless glassbreak detector is now available (product code: RWT6G). The glassbreak detector is compatible with Agility, WisDom, ProSYS and Hybrid systems.

- Protects all glass types: plate/tempered/laminated/wired
- Dual frequency pattern recognition
- 9m range with omni-directional microphone
- Full remote test using ViTRON Tester
- Optional swivel bracket
- Cover and back tamper
- Includes long-life 3V lithium battery



**RISCO Roadshow - BRADFORD - 6th February 2009**  
**Goals Soccer Centre, 282 Kings Road, Swaine**  
**House, Bradford, BD2 1NR**



Reasons why you should drop in on our roadshow: -

- FREE trio pack of Grade 3 Detectors
- A generous one day only special offer
- Win an Agility wireless panel and keypad with our cross-bar challenge
- Free parking
- RISCO's FreecomGP dual-path signalling device
- EMCS East Midlands Central Station
- EnerSYS Battery Manufacturer

### **Technical Update**

#### **The newly released Wireless iWISE Detectors**

As you know we do listen to your advice and criticism and react where possible. Acting on this feedback please find below our latest developments to the iWISE wireless accessories.

### **New Plastic iWISE Detector Housing**

Easier to fit lid and rear plastic snap-out for back tamper function  
The plastic has been changed and the new plastic is a little deeper.

In the back plate, there is now a 'Snap-Out' back piece as part of the rear tamper. If the PIR is pulled from the wall, the 'Snap-Out' piece remains fixed to the wall and the tamper spring activates.

### **New surface mount technology inside**

The circuit board has been redesigned to take surface mount components. The Jumpers that used to exist have been replaced by a DIP switch.

The tamper switch has been changed from 'Lever Type' to 'Spring Type'.

The LED has been changed from 'Regular LED' to 'Surface Mount LED'

### **New Walk Test feature**

Rather than having to fit a jumper or move a DIP switch, the new detector now has an automatic walk test feature: Close the lid = Automatic Walk Test for 20 minutes (permanent walk test achieved by DIP switch)

Once the engineer closes the lid of the unit, automatic walk test is started and remains in walk test mode for 20 minutes.

Effectively, in this Walk Test Mode, the detector has no 'Sleep Time', it detects and transmits every time it sees heat change.

### **Software upgrade on iWISE Grade 3 Dual Technology Detector**

These 15m DT Detectors are now supplied to you with V1.7 software. This software enhances the capabilities of the detector as these detectors allow you to power up without the covers in place, giving you two minutes to put the cover back on the detector.

25m and Quad detectors will be upgraded shortly.

### **RISCO UDL Software V3.2.3.3**

This new version supports ProSYS V6.09.

This version functions on both Windows 2000/XP and Vista 32 Bit.

The default password for **new installs** has been changed from 'rokonet' to 'risco'. If you are updating a current install then the password remains as 'rokonet'.

To download the new software please [click here](#).

You will need your installer support password. If you have not yet registered for your password please [click here](#) and scroll down to complete the registration form.

### **PSI Awards**

It's that time of the year again when you nominate a company and/or product to be considered in the shortlist for one of these impressive awards. We have always valued your continued support and hope you can take the time again to nominate RISCO Group for the 2009 PSI Awards. The deadline for nominating is Friday 13th February 2009.



The PSI Premier Awards are given in recognition of product quality, customer service and product innovation to winners of

best product, product innovation and best manufacturer. Companies who receive the awards are both nominated and voted for by you, the security installer – and only you.

[Click here](#) to go to the PSI website and scroll down for the awards link and list of categories.

## **Other Business**

### **Government funding available to support small businesses**

Skills for Security has been established as the skills and standards setting body for the security business sector. Skills for Security is an employer led organisation with a Board of Directors drawn from the industry and is aimed at increasing security related education and training and raising the skills and professionalism of the sector's workforce.

Skills for Security Secretary John Denham recently announced that small businesses will be the focus of £350 million of Government funds to help them train their staff. It will provide funding for training from the Government's 'Train to Gain' programme and will be available to small businesses within the private sector.

For further information regarding the training and support available and the criteria required, please visit [www.traintogain.gov.uk](http://www.traintogain.gov.uk)

### **Finance Services from Equipment Leasing Ltd**

Many of you will remember Wayne Farrell, previously our IRSM for the Northern & Scotland regions. Wayne left RISCO Group in December and is now building his own company Equipment Leasing Ltd. Wayne spoke to me about his company which I feel is worth informing you about, and I wish him every success in his career. Wayne told me...

*"Equipment Leasing broker finance for the manufacturer or installer to purchase almost any products and services. Finance can be arranged for products that have been bought up to 4 months before. So if you have any outstanding money due to you, we may be able to help you get paid within 48 hours after the finance has been approved. We also get finance for your customers so that they can afford to buy your products or services by paying an affordable, monthly, tax deductible payment. The reason for this is that customers may sometimes not buy a product because they can't afford it in a lump sum but may however, buy that product or service if the payments were lower. As such by offering Leasing you could get more orders and increase your sales.*

*This does not cost you anything and we do all the work. You also don't need to discount your product as the cost of the monthly payments won't necessarily change by much. Thus you don't cheapen your brand and you can make the profit you deserve. A £5000 system could cost as low as £108 per month over 60 months. If you don't offer leasing, your competitors might do, and they could get the sale."*

Visit their website at [www.equipmentleasingltd.co.uk](http://www.equipmentleasingltd.co.uk) You will find a lease calculator on the site and a call back request page to discuss your needs.

Thank you for taking the time to read our E-News.

Send us an [email](#)