



## **Mark Vickers' Security Blog – November 2009**

Hello and welcome to my first blog, where I have put together some observations and my thoughts which I hope you will find of interest.

If you have anything you'd like to share with us, please send an email to me at [mark.vickers@riscogroup.co.uk](mailto:mark.vickers@riscogroup.co.uk) or call me at anytime on 07970 110018.

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### **Agricultural & Plant Theft Increase**

A recent news story I heard about was that the theft of Tractors, JCB's and quad bikes are on the increase as a result of the recession. One news story claimed a rise in thefts up almost 150% with a total of 184 tractors worth an estimated £2,000,000 stolen in the past 12 months as well as 911 trailers and 849 excavators.

With this type of crime being seen as a "Low Risk – High Reward", protection is needed and focus on these issues can not only reduce crime but also lead into a new market place for many installers.

Some of our customers have previously used a stand alone "SiteGuard" kit from RISCO consisting of a stand alone GSM/GPRS communicator with a wire free Nova IV receiver, external PIRs and vibration detectors to give a local text or email alert to a site manager, security guard or farmer.

With kits available from £200 plus VAT, this new revenue stream may be worth looking into – Let me know if you would like further information.



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### **BSIA 21CN Update**

A vast amount of confused questions have been fired at me during the past 6 months regarding BT's planned rollout of network improvements branded as 21<sup>st</sup> Century Networks or 21CN.

We have tried to ensure that all companies are kept up to date with our developments and that you can all go forward, knowing which equipment from RISCO Group UK Ltd meets the required specification and which parts will need attention.

To further confuse matters, BT announced a few months ago that the staged and progressive rollout would be cancelled and that upgrades will happen on an ad-hoc basis where demand for improved service and equipment upgrades exists. This means that the next area to be upgraded could be yours and that this could happen without your prior knowledge – The time to act is now.

To aid with this I have gathered together some good sources of information which are freely available from organisations like ours and the BSIA, please check out the links below.

[RISCO 21CN Pages](#)

[BSIA 21CN Pages](#)

[21CN Test Results](#)

[BT PLC 21CN Pages](#)

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## **RISCO product image bank**

Did you know that we have an image bank website where you can download high resolution images to use on your own website?

You do need a login for the image bank which you can obtain by emailing [marketing@riscogroup.co.uk](mailto:marketing@riscogroup.co.uk), our marketing dept will then send your details to VeriVisual and VeriVisual then email you direct with your login, this is usually done within 24 hours. You can access RISCO's image bank via our website [www.riscogroup.co.uk](http://www.riscogroup.co.uk) which is in the drop down menu when you click on 'downloads'. You can also go direct to the image bank website [www.verivisual.com](http://www.verivisual.com).



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## **Anything 'YOU' want to say in my blog?**

Thank you for taking the time to read my blog and I hope you will return to read my information as the years go by. If you wish to contact me to discuss any of the above or any of our product range and services feel free to do so via my mobile 07970 110018 or email me on [mark.vickers@riscogroup.co.uk](mailto:mark.vickers@riscogroup.co.uk)

In addition, if you have anything you wish me to publish in my blog, whether it's an impressive install you've done or something you've heard about in your area for example, please let me know and we incorporate it into my blog.