

RISCO Group's E-News September edition

A word from our Sales Director,

Welcome to the September issue of E-News, I can't believe we are heading for the final quarter already. Maybe it's flying by because I'm approaching 40!

I do have some really good news that you will all be interested to hear, we expect delivery in the next 2 months of many new products, including:

Agility 2 way wireless system with new accessories

Agility offers a wide range of one and two-way wireless accessories, enabling you to design a system tailored to your needs. Simply mix and match with Agility's indoor and outdoor motion detectors, shock detectors, glass-break detectors and Pet friendly detectors.



Agility's Security devices comprise of the most advanced and reliable products on the market; connecting IP cameras allows you to view and monitor the premises and enables the monitoring station to verify intrusion events. Additionally, Internal and External Wireless Sounders provide an audible alarm notification following an intrusion attempt.

Agility's 2-Way Wireless Technology provides the following benefits:

- Higher communication security as each and every transmission is acknowledged
- Fewer RF transmissions and reduced wireless congestion due to elimination of repetitive signalling
- Remote Control and Diagnostics for remote setting and measurement of accessory parameters, reduces number of on-site maintenance visits

For more on the Agility please [click here](#).

iWISE Bus Detectors

A series of iWISE Grade 3 Bus Detectors have been designed for installation as addressable detectors on the bus of RISCO Group's ProSYS Integrated Security System.

A unique feature of the iWISE Bus Series is the inclusion of an extra relay zone input. This allows convenient connection of an additional conventional relay detector to the iWISE Bus detector saving on wiring back to the panel. The extra detector can be assigned to any zone



number in the panel and terminated as NC, NO, EOL, DEOL, etc.

Three iWISE Bus models are being introduced: iWISE Bus DT AM 15m Grade 3, iWISE Bus DT AM 25m Grade 3 and iWISE Bus QUAD AM Grade 3. The iWISE Bus models employ active infrared anti-masking and have the same detection performance as the iWISE DT AM Grade 3 and iWISE QUAD AM Grade 3 respectively. Up to 32 bus detectors can be installed on the ProSYS Bus without the need for physical zone expanders.

The iWISE Bus models include Remote Control and Diagnostics of detector parameters from the ProSYS Upload/download Software or keypad; such as: Detection Sensitivity, Microwave Range, LEDs On/Off, GreenLine On/Off, etc. Remote interrogation of the detectors includes DC voltage input level to the detector, PIR sensor signal & noise levels, microwave signal & noise levels. [Click here](#) to read more.

The intelligent products listed above will be showcased at our forthcoming roadshows. See below for more information on our exciting roadshows.

Enjoy the read.

Regards

Rob Evans

Roadshows

As well as our products, also exhibiting at our roadshows are: -

- CSL DualCom with their GPRS intruder alarm signalling device
- EMCS East Midlands Central Station
- EnerSYS battery manufacturer
- Northern Monitoring Service (Manchester show only)



But not only that, there are more exciting reasons why you should drop in on our roadshows: -

- FREE trio pack of Grade 3 Detectors
- A generous one day only special offer
- Prize draw to win an Agility Wireless panel and keypad



And last but not least, we will host a **cross-bar challenge** for you football enthusiasts - **Do you have the ability to win an Agility???** We will see how you good you really are!

Manchester – 26th September 2008

Venue: Soccer Village, Wildhouse Lane, Milnrow, OL16 3TW

Nottingham – 3rd October 2008

Venue: Nottingham Branch, Unit 10 Martin Court, Bulwell, Nottingham, NG6 8US



London North - 9th October 2008

Venue: Goals Soccer Centre Wembley, Alperton Lane, Alperton, Wembley, Middlesex, HA0 1JH

Glasgow - 17th October 2008

Venue: Purple Hotel, 2 Row Avenue, Renfrew, Glasgow, G51 4SY

London South - 22nd October 2008

Venue: Goals Soccer Centre Wimbledon, Beverley Way, New Malden, Surrey, KT3 4PH

Birmingham - 24th October 2008

Venue: Goals Soccer Centre, Star City, Watson Road, Birmingham, B7 5SA

Leeds/Bradford - 5th November 2008

Venue: Goals Soccer Centre, 282 Kings Eoad, Swain House, Bradford, BD2 1NR

Working to provide the best service.

One of our company training executives Roy Hallsworth has recently returned from a trip to Israel. The trip was organised to bring together Technical, Marketing, Training and Support personnel from around the globe. This was the first gathering of this nature within the RISCO Group to discuss products including GSM, WisDom, Agility and ProSYS. Further updates on these products will be communicated to you in due course.

For the group it was also their first introduction to our new Israel based training manager Naomi Lurie. Naomi has recently joined RISCO and brings with her a vast experience of training and presentation skills.

The meeting was deemed a great success bringing the level of support and training to a new level within the RISCO Group and enforcing RISCO's commitment to training and support.

Security Excellence Awards 2008

The winners will shortly be announced on 9th October at the Awards evening. Thank you to all of you who voted for RISCO Group, let's hope we are winners again. Watch this space!



Product Update

Carbon Monoxide Detector

If you have been watching the news and morning television recently, you will have heard the danger of Carbon monoxide.

Carbon monoxide is a highly poisonous gas with no taste, smell or colour. It can be produced when any fossil fuel such as coal, wood or natural gas is burned and there is an insufficient air supply. It kills around 50 people each year and seriously injures many more and usually victims often fall asleep as soon as they are affected.

It is possible to help protect yourself and your family from carbon monoxide poisoning by installing a wireless CO detector in your home. This device works by monitoring the air and if carbon monoxide is present they sound an audible alarm before a dangerous level is reached.



There are many symptoms to be aware of including headaches, nausea, dizziness, palpitations, chest pain and collapsing

Don't think security, think **Safety.**
This safety device could save lives !

[Click here](#) for details on our carbon monoxide detector

Wireless Double Push Panic Button

Please [click here](#) to see how to prevent false activation.

WisDom Installation Manuals

RISCO Group have updated the WisDom Installation Manual and User Manual to include the instructions for the wireless bell and GSM.

This is available in pdf version, password protected at riscogroup.co.uk. If you have not already requested your installer support password please [click here](#).

Wireless Supervision

Supervision is a feature of the control panel that checks to make sure the detectors of the system are still alive and present. If a detector does not 'report in' within the supervise time, it is declared LOST by the panel. To learn more [click here](#).

Packaging

Recently, in an effort to be as environmentally aware as possible, we trialled a different type of packaging material. You may have seen this in some of your parcels over the last few weeks. We packed some parcels using some 'shredded' cardboard instead of the plastic air bubbles we normally use.

Thank you to all those who took the time to let us know your views on this new packaging. However, regrettably, we have decided to stop the trial and to revert to using the plastic air pockets due to health & safety issues with the residual dust. We will not give up the search for a convenient way to reuse our cardboard waste, or for a more environmentally friendly way to pack our goods.

As always, we would ask that you reuse or recycle any of our packaging you can so that we can all reduce our environmental footprint.

If you have any further comments or suggestions on our packaging you can email them to us via purchasing@riscogroup.co.uk or fax them to 0161 655 5503.

Staff Corner

Graham Skipper - Screen Print Manager

Joining us from Texecom where he helped to grow their screen printing business, Graham heads up our screen print department with some new ideas and has started the ball rolling already. RISCO no longer subcontracts the screen printing artwork. This means you will benefit from a more efficient and more personal service to you.



Clay Pigeon Shooting with Eagle Security

You may remember in April E-News we congratulated Eagle Security Systems in Derbyshire on their 25 years in business. Following their open day in April they hosted a charity Clay Pigeon Shoot in Ashbourne last Saturday (20th September). By all accounts the day was brilliant, as was the weather.



The money raised from contributions, charitable auctions and raffles, was a massive £1500 for the RNLI, £700 for the British Heart Foundation, and £700 for their local Cardio Rehab Unit.

Simon Reeve and Mark Sanderson had a great day as well, but I think Jack is saying on the picture to the right they shouldn't take up clay pigeon shooting as a hobby.



Well done Jack!

Congratulations to Impact Security

Impact Security, a small business based in Middlesborough achieved their Merit Award from SSAIB on 28th August 2008. Colin Lloyd, Impact's Managing Director is thrilled, naturally, and took the time to thank RISCO Group for the service and support we continue to provide, particularly by Paul Saunders and the telesales team.

Thanks Colin and well done.

Haven Security's Richard Tesch cycles for charity

Richard Tesch from Haven Security in East Sussex has set him a massive challenge in aid of the charity 'Cares4Kids'. October 2008 sees Richard going to India's SW region of Kerala to cycle 460kms in six days, through India's spice gardens and some of the world's highest tea estates.

'Cares4Kids' is the focus of the Openwork Foundation (part of the Zurich Community Trust (UK) Ltd). They support children and young people who are physically, socially and mentally disadvantaged.

Best of luck Richard, let us know all about it on your return.

Send us an [email](#)

To unsubscribe, please send an email to: marketing@riscogroup.co.uk

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