



Steve Hopkins Personal Profile

Hi my name is Steve Hopkins and I am the Business Development Manager for Integrated Systems.

I joined RISCO Group UK on the 1st of April 2005 following the merger of Rokonet UK Ltd, with GardTec Ltd. My employment with Rokonet commenced September 2003, following previous employment with Guardall Ltd. My role at Rokonet was one of Regional Sales Manager covering the South West selling predominantly the well established detector range and the then new commercial intruder panel known as ProSYS. After the merger this encompassed all of the GardTec products and the management of a different area within the Midlands & the East.

April 1st 2008 saw my promotion into Integration as an Integrated Regional Sales Manager covering the Midlands & the South West and following restructuring in January 2009, I now hold the position of Business Development Manager – Integrated Systems covering all of the UK, based in Bristol.

My experiences encompass intruder both in domestic & commercial applications, and both wired & wireless, covering control panels, integrated access control, intruder detection (both internal & external), Fire detection (active infra red, smoke, heat), sounders, & communications.

RISCO Group acquired access control company Keyware in 2006 and now sell this solution as 2-16 door kits & beyond, up to 4000 doors. RISCO has also strengthened its product portfolio by introducing an integrated software solution known as SynopSYS, and a networkable DVR supporting up to 16 channels real time at 4CIF resolution, & H264 compression, with up to 4TB of SATAHDD.

My job is to identify Vertical Markets that suit our integrated solutions and to work closely with business partners in implementing them and I look forward to working with you in identifying your security needs & providing our bespoke solutions.

My contact details are as follows:

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